



Snohomish County

DENTAL SOCIETY

Save the Date: In-person Member Meeting, Sept. 20



We are delighted to welcome Dr. Dolphine Oda for our member meeting in September! Dr. Oda recently retired from academia after 37

years as a professor at UW SOD. During her tenure, Dr. Oda was highly regarded by students as one of the best professors they had. As the longtime director of the UW's Oral Pathology Biopsy Service, she has played a critical role in supporting medical and dental providers throughout the Pacific Northwest and beyond. In 2013, she received a Lifetime Achievement Award from the Oral Cancer Foundation. **See the full class description, and registration, on our website.**

PLACE: Shawn O'Donnell's restaurant banquet room, 122 - 128th St SE, Everett, WA 98208. Free parking located in the back.

TIME: 6:00PM meet & greet, no-host bar and sponsors, followed by buffet dinner, meeting, and program, ending by 9:00PM.

CREDITS: 2

COST: Complimentary for SCDS member dentists, \$40 pp for all guests. Payable by cash or check at the door (no debit/credit).

NOTE: No Shows or cancellations after deadline will be invoiced.

RSVP by Monday, September 18.

Email: info@scdentists.org or text/call 360-419-7444. Vegetarian meals by advance request only. Space is limited. Thank you to our Sponsors Merchant Advocate, BEST for Dentistry, and Bank of America.



PRESIDENT'S LETTER, Dr. Nick Conley

As the warmth of summer fades and the crispness of fall approaches, we extend a heartfelt welcome to all our esteemed members. We hope this message finds you rejuvenated and ready to dive into an exciting season of learning, collaboration, and growth within our dental community.

In our recent survey, we learned that our members seek to enjoy face-to-face time with their friends in the profession. This year, as we strive to provide spaces to foster those relationships, we are offering a great lineup of speakers for our monthly CDE meetings including local favorites Drs. Dolphine Oda (Oral Pathology), Bradley Weinstein (Periodontics), and Steve Carstensen (Sleep Apnea). With twin toddlers at home, I often feel there is not enough time in a day. If midweek meetings are a challenge for your busy schedule, we encourage you to join us for the revamped Gala Friday, October 20th, 2023 at Hotel Indigo on the Everett waterfront. This event will be exclusive to member dentists plus a guest and will feature a live jazz band and a plated dinner. Other opportunities to get involved include the return of the annual CDE seminar Friday, March 1, 2024 or joining us in February to volunteer at our 17th annual Toothapalooza event.

I would like to express our gratitude to all of you for your membership and being the driving force behind our vibrant dental community. We cannot do any of this without you. I look forward to seeing you all soon!

Warmly,

Nicholas Conley, SCDS President

Annual Seminar is Back & Better than Ever!

The Annual Seminar is a long-standing tradition with the Snohomish County Dental Society. That tradition was set aside for 3 years due to the pandemic. We are happy to announce that the full-day class will be held at the Lynnwood Events Center on **Friday, March 1, 2024**. We are partnering with the Seattle-King County Dental Society and the University of Washington. The class will be worth 8 CDE credits with lunch and continental breakfast included. The 2024 Seminar will feature well-known presenters Drs. Greg Gillespie and Kevin J. Brown. As graduates of the University of Washington School of Dentistry, Drs. Gillespie and Brown approach dentistry in a progressive, yet conservative manner. Dr. Gillespie knows success in dentistry always stems from clarity and effectiveness of communication with colleagues, staff, and patients; and his enthusiasm in the field is contagious. Such attributes have aided his work as a consultant in product development for Henry Schein's patient education software, GURU. Dr. Gillespie also works with WhiteCap Institute where he mentors general dentists on implant placement, grafting, occlusion, and esthetic implant restorations. Additionally, the event will include a robust vendor fair. There are usually 20-25 vendors at this mini-convention. Registration is being handled through the Seattle-King County Dental Society. Stay tuned for more details! Meanwhile, block out **Friday, March 1, 2024** and plan for a great day of learning, community and fun.

ANNOUNCING A GREAT NEW PARTNERSHIP
With MERCHANT ADVOCATE!

Stay tuned for more information on this
emerging member benefit!



2023-2020 MEMBER MEETINGS

October 18 - Tax & Law Experts

Tyler Jones and Kevin Bray

November 15 - Virtual Class

Dr. Barbara Steinberg

January 17 - Virtual Class

Infection Control

February 21 - Practice Management

Michael Dinsio

March 13 - Virtual Class

Dr. Bradley Weinstein

April 17 - Sleep Apnea

Dr. Steven Carstensen

**May 15 - WSDA President
and Election Results**

CLASSIFIEDS

■ **Custom-built Operatory and Sterilization Cabinets** - Cascade Custom Cabinets in Arlington WA sells custom-built operatory and sterilization cabinets. Direct to doctors. Avoid the huge markups by buying direct. 20 year warranty. By appointment only cascadecustomcabinets.com Office: 360-572-2329

■ **FREE** — Peerless Harvard antique dental chair, nice condition. Please contact Sheila @ (360) 651-9394.

■ **Snohomish General Dental Practice with annual collections over \$300,000.** 3 fully-equipped ops with option to lease an adjoining vacant office which would give you up to 7 total operatories. Located in family friendly residential area near local schools and shopping. Seller willing to work back 1-2 days/week if needed. Implants and molar RCT referred out. Ample patient parking. Contact frank@omni-pg.com or call 425-985-8390. (WAD496)

■ **Well-Established Luxurious General Dental Practice with Amazing Island Lifestyle** Rare opportunity. Own a successful, practice on San Juan Island overlooking Friday Harbor. Motivated seller willing to carry portion of financing. Over \$700K in only 15 working days per month. Three ops with potential for 4. Heavy C&B and restorative. Most endo, perio, OS, and pedo referred. Huge potential for additional income if you book 5 days/week or add in above procedures. Two hygienists FULLY BOOKED! Knowledgeable staff willing to stay. Waterfront home with mooring and beach available to rent if desired. Contact rod@omni-pg.com; 206-979-2660. (WAD397)

■ **Whidbey Island General Dental Practice** Long established, stable, nicely appointed island general dental practice grossing 550K with high net. Great location in growing area. 3 day a week practice running at 40% overhead - room for growth! Contact Frank Sciabica, DDS at frank@omni-pg.com, 425-985-8390 for more info. (WAD429)

■ **Thriving General Dental Practice in Charming Poulsbo Near the Bay.** Practice on busy street for sale in Poulsbo. Four operatories are fully equipped. Shared space with four additional plumbed ops available. Averaging 35 new patients per month in 2021. Annual Collections over \$850,000. Room to grow. Contact Frank - frank@omni-pg.com; 425-985-8390. (WAD378)

■ **Poulsbo/Bremerton Area General Dental Practice Annual collections over \$600,000.** Four operatories, 2,100 sq. ft. with digital x-rays. Contact frank@omni-pg.com or call 425-985-8390. (WAD415)

Multiple dental practices for sale by Omni Practice Group in and around Washington. Contact Omni Practice Group at 877.866.6053 / info@omni-pg.com for more details. Visit website <https://www.omni-pg.com>.

■ **Need help with your high fear patients?** I have treated over 4000 patients with IV Sedation. I am local, flexible and can accommodate your schedule. You can also refer your patient if you choose not to treat them. Aubrey Carter Jr., DDS 425-501-9555.

YOUR SCDS OFFICERS:

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Sandra Anderson

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SAVE THE DATE!

FRIDAY

OCTOBER 20,
2023

JAZZ ON THE
WATERFRONT
GALA ~ 6PM

FREE TO MEMBERS
AND 1 GUEST!

LIVE MUSIC, THE
RAFFLE AND
HONORING OUR
VOLUNTEERS,

DRS. SONU LAMBA &
PAUL KAHLON



SHOUT OUT TO SPONSORS

Thanks to our September Meeting
sponsors:

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• Merchant Advocate

Thanks to our September newsletter
sponsors:

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Remember these great vendors when you are looking for
business services and providers.