



Snohomish County

DENTAL SOCIETY

Save the Date: VIRTUAL Member Meeting, Wed. January 17, Infection Control Training.



All members and their teams are welcome to participate. This class will be

presented live, via Zoom, on **Wednesday, January 17, 2023, from 7:00 - 8:30 PM.** After January 17th, it will be available for members and their staff to view at their convenience until January 31. Those who participate in the recorded class will need to answer 3 - 4 questions at the end of the class to indicate they completed the session. **CDE credits will be emailed to the email addresses provided the first week of February.** This class meets the state requirement for infection control training. Our featured trainer is Erin Gallegos. Erin has an extensive history with the Dentsply-Sirona company, working as a Regional Specialist for Preventive, focusing on the infection control aspects of dentistry. She is a member of the Organization for Safety, Asepsis and Prevention (OSAP) and OSAP DALE Foundation for Dental Infection Prevention. In 2020, Erin earned her OSAP Control Certificate. Her knowledge helps the dental clinician become more efficient in their daily duties while ensuring they are following CDC and State Dental Infection Prevention guidelines/laws.

Register for the class on our website, www.scdentists.org. After January 17 you can access the recorded class through our website on the Classes and Events page. Thanks to our sponsors Dentsply-Sirona and Merchant Advocate for their support of this program.



PRESIDENT'S LETTER, Dr. Nick Conley

As we bid farewell to the joyous holiday season and step into a brand new year, we extend our warmest wishes for a prosperous and healthy 2024. We hope you had a wonderful time celebrating with your loved ones, filled with laughter, good food, and cherished moments.

Reflecting on the past year, we are immensely grateful for the continued support and dedication of our esteemed members. Your commitment to excellence in dental care and your contributions to our community make our Snohomish County Dental Society truly exceptional. As always, we are proud to showcase the achievements of our members. If you have a success story, a notable accomplishment, or an innovative practice approach, please share it with us.

Next month, we have several opportunities to give back to our community. Please mark your calendars and consider joining us for the following:

February 1 - Dental Action Day in Olympia

February 16 - Our 17th annual Toothapalooza at Imagine Children's Museum in Everett

February 15-18 - Seattle/King County Clinic at Seattle Center

Lastly, don't forget to renew your membership for 2024. Your continued support allows us to carry out our mission of fostering excellence in dental care, education, and community service. I look forward to seeing you all at our next in person meeting February 21 and for the return of our annual seminar March 1.

Warmly, Nicholas J. Conley

Membership Renewal is Upon Us

This is the time of year when members ask "What am I getting out of this?" and I want to remind you of some of the great benefits that tripartite membership provides, along with some tips that might help keep your membership active.



CDE: Did you know that if you participate in all of the SCDS member meetings, over the course of the calendar year, you will earn a minimum of 16 continuing education credits – *at no additional charge!* Added perks are free dinners and fun colleagues.

Be a force for good: There are many ways to impact change at all levels of the tripartite. Locally, we offer volunteer opportunities both within the Society and in the larger community. WSDA (state level) and ADA (national level) also offer ways to grow as a volunteer leader and reach others with the message of good oral health. Make 2024 your year to volunteer!

Virtual Meetings & CDE: We're all really busy these days. Even if you can't attend in-person meetings, you can earn CDE credits, virtually, through all three levels of the tripartite. Many of the classes are free.

The Isolation Antidote: Have you heard, isolation is an epidemic. Sure, you see your family and co-workers. But it is important to stay connected to the larger community too. SCDS offers networking at monthly meetings as well as seasonal, social gatherings just for fun. Meet your future Associate, or your future boss... maybe your future spouse! Who knows. But you won't know, if you don't show up.

Waivers: Did you know that you can apply for a membership waiver if you are experiencing things like financial challenges (we have all been there!) or health issues that impact your ability to practice? Whatever the situation, we urge you to inquire about a waiver. We want to keep you active in organized dentistry even in the hard times.

Retirement: Did you know that if you have been a member for 30 consecutive years you will qualify as a Life Member? Life members pay reduced dues and Retired Life Members pay zero dues. So, stay involved!

Finally, a word to our recent grads and young practitioners. This is time the time to get on board. You are at a crossroads in your career and this is the place to meet the friends and colleagues who will travel with you along the way. For more information on membership renewal, go to www.wsda/renew or contact our friends at the WSDA by calling (800) 448-3368.

CLASSIFIEDS

■ **Dental Office for Lease** - Medical Office Building (Build for Dental Office) First Time on Market for Lease, 2934 SF - Move in Ready (Previous Owner Retired). 3327 Colby Ave Everett. Call 425 230 7538

■ **Custom-built Operatory and Sterilization Cabinets** - Cascade Custom Cabinets in Arlington WA sells custom-built operatory and sterilization cabinets. Direct to doctors. Avoid the huge markups by buying direct. 20 year warranty. By appointment only cascadecustomcabinets.com Office: 360-572-2329

■ **Snohomish General Dental Practice** Snohomish General Dental Practice with annual collections over \$300,000. 3 fully-equipped ops with option to lease an adjoining vacant office which would give you up to 7 total operatories. Located in family friendly residential area near local schools and shopping. Seller willing to work back 1-2 days/week if needed. Implants and molar RCT referred out. Ample patient parking. Contact frank@omni-pg.com or call 425-985-8390. (WAD496)

■ **Snohomish County General Dental Practice** Snohomish County General Dental Practice. Beautiful stand-alone building with excellent visibility in a residential neighborhood. Strong hygiene program - 6 hygiene days per week. 7 fully-equipped ops (4 hygiene and 3 clinical). Ample patient parking. Over \$1.4 Mil in Production YTD. Open Dental Software, KAVO CBCT. Contact Frank Sciblica at frank@omni-pg.com; 425-985-8390. (WAD513).

■ **Well-Established Luxurious General Dental Practice with Amazing Island Lifestyle Rare Opportunity** Own a successful, practice on San Juan Island overlooking Friday Harbor. Motivated seller willing to carry portion of financing. Over \$700K in only 15 working days per month. Three ops with potential for 4. Heavy C&B and restorative. Most endo, OS, and pedo referred. Huge potential for additional income if you book 5 days/week or add in above procedures. Two hygienists FULLY BOOKED! Knowledgeable staff willing to stay. Waterfront home with mooring and beach available to rent if desired. Contact rod@omni-pg.com; 206-979-2660. (WAD397)

■ **Whidbey Island General Dental Practice** Long established, stable, nicely appointed island general dental practice grossing 550K with high net. Great location in growing area. 3 day a week practice running at 40% overhead - room for growth! Contact Frank Sciblica, DDS at frank@omni-pg.com, 425-985-8390 for more info. (WAD429)

■ **Thriving General Dental Practice in Charming Poulsbo Near the Bay** Practice on busy street for sale in Poulsbo. Four operatories are fully equipped. Shared space with four additional plumbed ops available. Averaging 35 new patients per month in 2021. Annual Collections over \$850,000. Room to grow. Contact Frank - frank@omni-pg.com; 425-985-8390. (WAD378)

■ **Poulsbo/Bremerton Area General Dental Practice** Annual collections over \$600,000. Four operatories, 2,100 sq. ft. with digital x-rays. Contact frank@omni-pg.com or call 425-985-8390. (WAD415)



SHOUT OUT TO SPONSORS

- ➔ **Thanks to our January newsletter sponsors:** Elite Sleep, Knutzen-McVay and Merchant Advocate
- ➔ **Thanks to our January Meeting sponsors:** Dentsply -Sirona & Merchant Advocate
- ➔ **Corporate partners on our website!** Remember these great vendors when you are looking for business services and providers.

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Executive Director:

Sandra Anderson

SCDS Mailing Address:

6202 4th Ave NW
Seattle WA 98107

Phone/TEXT: (360) 419-7444

E-mail: info@scdentists.org

Website: www.scdentists.org

VOLUNTEERS NEEDED

Toothapalooza: February 16, 2024! Are you interested in helping provide mini-exams at the community night at Imagine Children's Museum (ICM) in Everett? 5:00PM - 8:30PM. This is our Society's 17th year partnering with ICM for Give Kids a Smile. All dentists are welcome to volunteer. If you are retired, this is a great opportunity to support our community and reach our youngest citizens with the message of good oral health. We will have Dental Assisting students volun-



teering, along with music, activities and the ever-popular tooth

fairy! Contact Sandra at SCDS office at info@scdentists.org or 360-419-7444.