



Snohomish County

DENTAL SOCIETY

SAVE THE DATE For the Next SCDS Meeting

DATE: **Tuesday, September 21**

TIME: 6:15PM - 8:15PM

CREDITS: 2

COST: FREE

SPEAKER: Dr. Arun Garg

COURSE:

Autologous Blood Concentrates

Platelet-rich plasma (PRP) treatment, dentistry has led the way in pioneering its diversity of patient-healing applications. This all-natural treatment has become increasingly commonplace across a variety of dental and non-dental procedures, including sports medicine and cosmetics. Today, dental-based PRP is more popular than ever! This lecture is given by the co-discoverer of PRP who has over 25 years of experience. It is designed specifically for dental surgeons and will explain how to obtain PRP, how to use seven different forms of it, and provide an understanding of its biologic and clinical benefits – *without all the commercial hype!*

Please see full details on our website: www.scdentists.org

The registration link will be emailed to you with the September meeting reminder, and is also posted on the SCDS website calendar.

Pre-Registration is required.

We are pleased to continue our partnership in 2021 with Pierce County Dental Society to offer Virtual Zoom CE meetings to our members.

Note: **CE certificates** will be sent to your registration email within in 7 days after the course.

PRESIDENT'S LETTER Dr. Daniel Brady, Executive Committee President



Greetings to everyone as we start the new 2021-2022 year of our society. Our society is now seventy years old! Despite the hiccups of the last two years, I feel we are as strong as ever. I am amazed at the resourcefulness and continued commitment to care for our patients with the highest standards. I hope everyone is safe and healthy.

To abide by the recent state mandate, all health care workers will need to be fully vaccinated by October 18th of this year. Yes, that includes all of us in dental. Be sure to inform your staff to give them ample time to prepare so they can comply.

The Pacific Northwest Dental Conference is planned for this November 11-13. It is a great way to fulfill your state requirements in infection control (new this year), suicide prevention, opioid prescribing, anesthesia, and BLS.

As stated previously we will continue our society meetings in a virtual format until the end of this calendar year. We will continue to monitor the situation to plan for next year. I look forward to when we can all meet again in person! **Stay safe!**

Introducing Sandra Anderson, new SCDS Executive Director



After 32 amazing years, Judy Bangs will hand over the reigns to SCDS on September 1, 2021. She will be replaced by Sandra Anderson. Sandra's background includes 10 years working with the Seattle-King County Dental Society as their Director of Member Services. In that capacity, she oversaw the operations of five committees, managed the New Dentist Program, coordinated all sponsors, as well as daily engagement with members. She brings a high level of familiarity with both the WSDA and the ADA, as well as other key individuals in the dental community.

Judy leaves a legacy of organizational growth and development, as well as building great relationships. During her tenure the Dental Society has grown by an estimated 70 percent! Sandra started work on June 1 and has been training with Judy throughout the summer. Judy says "My position with SCDS has changed and grown so much since I started in 1989, and it's been amazing to be part of that growth. I've had a hard time imagining turning it over to anyone else, and saying goodbye to all of our amazing members. That said, I'm thrilled to pass the 'care of our society into Sandra's very capable hands. We are incredibly fortunate that the opportunity worked out perfectly to hire her as our new E.D., and I hope you'll join me in warmly welcoming her to SCDS." Sandra will work from her home in Seattle but the Society email address and phone will remain the same. Please reach out if you have questions about membership, society business or anything else.

Tripartite Communications: Do You Want to opt out?

SCDS has recently added a weekly e-newsletter. This new resource is being emailed to all members. We hope it has been informative and helpful. We will continue to mail our paper newsletter eight times a year.

However, if you no longer prefer to receive information, **you can opt out**. Be aware that if you opt out of SCDS communications you will also be removed from WSDA and ADA information. All three levels of the tripartite share a database and if you are removed from the mailing list of one, you are removed from all three.

We want to be respectful of those members who do not want to receive a lot of emails or printed mailings. Reach out to Sandra at info@scdensits.org if you would like to have your name removed from the listings.

■ AVAILABLE OPPORTUNITIES:

Mill Creek - 3 computerized ops, plumbed for 4, COVID annualized collections in 2020 were \$343K within a 3-day work week.

Bellevue - Start-up. Three ops plumbed for 4. Brand new facility and equipment.

Bellingham - Beautiful five op practice open three days a week with 1,000 active patients available for immediate sale.

South King County - Modern, completely digital with 5 ops, plumbed for 6. Collected \$772k in 2020 with 2-month closure due to COVID

Everett - Open 2 days per week and refers out all Endo, Perio, Ortho, Oral Surgery, and Pedo. 3 ops plumbed for 4, with 1,300 sq. ft. space with adjacent room to expand. Collecting in the mid \$200K with 40% net.

Contact Practice Management Associates: 206.209.1990
www.practicemanagementassociates.org

CLASSIFIEDS

■ **Need help with your high fear patients?** I have treated over 4000 patients with IV Sedation. I am local, flexible and can accommodate your schedule. You can also refer your patient if you choose not to treat them. Aubrey Carter Jr., DDS (425) 501-9555.

■ **Dental Software Testing:** Dr. Kevin Dang develops patient communication software Dental Contact Center (DCC) for Open Dental, Dentrix, EagleSoft. He looks for local computer savvy dentists and clinics to test DCC. It's a plus if those clinics also use software such as Lighthouse, or Solution-Reach. Please email him at KevinDangDDS@gmail.com. He appreciates your help in creating advanced software for dentistry.

■ **Dental office for lease in Everett** - Well located professional medical building for lease. 7 plumbed operatories, 2 labs, reception and waiting area,

private restrooms. Contact Christian Decker 206-972-7070, Christian@wccommercialrealty.com, <https://www.wccommercialrealty.com/colby-ave-office>

Stay up-to-date with COVID information at www.ada.org/virus You can live chat any questions you have, PLUS find toolkits and webinars for dealing with insurance, patients, staff, practice management, and more. Log in with your ADA # for full access.



YOUR SCDS OFFICERS:

President:

Dr. Daniel Brady

President-Elect :

Dr. Clio Samia-Lindenauer

Secretary

Dr. Nicholas Conley

Treasurer

Dr. Andrew Sholudko

Past-President:

Dr. B. Ardi Pribadi

Executive Committee:

Dr. Jennifer Chan

Dr. Ji Won Gwak

Dr. Brendan Lopez

Dr. Tania Tran

Dr. Allan Wattimena

Executive Director:

Sandra Anderson

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Website: www.scdentists.org

ANNOUNCEMENTS

SAVE THE DATES for our all of our **2021 Zoom CE Meetings** co-sponsored with Pierce County Dental Society. Tuesdays, 6:15PM - 8:15PM. 2 CE Credits.

Sept. 21st — Dr. Arun Garg / Implant Dentistry

Oct. 19th — Dr. John Kalmar / Oral Pathology

Nov. 16th — Dr. Ed McGlumphy / Prosthetics



Thanks to our valued sponsors for September:

BEST for Dentistry, Practice Management Associates and WDIA

Help our Snohomish County Dental Foundation Earn Cash throughout the Year!

1) Fred Meyer Community Rewards – Take 2 minutes to link your Rewards card and earn a donation for our Foundation every time you shop. **Go to www.fredmeyer.com/community-rewards** search by our name or non-profit #UJ743 This is an easy way to support our Foundation!

2) SHOP www.Smile.Amazon.com

Next time you place an Amazon order, simply search & select Snohomish County Dental Foundation. Amazon donates 0.5% of the price of your eligible AmazonSmile purchases to the charitable organization of your choice. AmazonSmile is the same Amazon you know. Same products, same prices, same service. Thanks to everyone already donating! \$1 = 1 toothbrush kit for 1 child.